



## POSITION VACANCY

October 13, 2010

<b>POSITION</b>	<b>Demand Planning Analyst</b>
<b>BUSINESS UNIT</b>	<b>Supply Chain –Coffee/Beverage</b>
<b>LOCATION</b>	<b>Home Office – North York</b>
<b>REPORTS TO</b>	<b>Demand Planning Manager – Coffee/Beverage/Frozen</b>

The Demand Planning Analyst will manage the Demand Planning activities that support Coffee/Beverage Sales and Marketing Operations, and will be the main point of contact with Marketing, CCSD and Finance, in coordination of the demand plan for new product launches and discontinuations. This individual will apply analytical techniques and leverage supply chain modeling techniques, to develop tactical and operational demand forecasts that ultimately impact customer satisfaction and serve as the starting point for the demand signal.

### **Major Responsibilities:**

- Work closely with CDT Teams to translate and validate sales plans into demand plans as part of the MFR process.
- Maintain forecasts in SAP APO
- Analyze/ Review sales trends and monitor sales achievements to proactively identify issues and propose improvements in conjunction with CDTs.
- Liaise with Marketing, CCSD, and Finance for new product launches and discontinuations, and to evaluate assumptions (pre and post launch) – new product forecast, pipeline fill, cannibalization and POD distribution.
- Coordinate DP APO Master Data for new product setups: hierarchy, characteristic combinations, re-alignments, like modeling, product status, selections ids, MG1 Maintenance, and proportional factors
- Maintain cleaned history in APO at the appropriate level. Generate an 18-month rolling forecast.
- Prepare Demand Planning Performance Reports, and participate in MFR process. Coordinate input from various functional areas to review with Demand Plan Managers, in a multi category environment.
- Document, review, and evaluate qualitative and quantitative business planning assumptions and provide feedback for improvement

### **Qualifications:**

- University degree in business, economics, engineering or an equivalent combination of education and experience. Forecasting experience in a demand/supply planning role an asset.
- Proficiency in MS Excel. Familiarity with SAP APO, BW, Cognos, MS Access, PowerPoint, and Word.
- Team player, with excellent communication skills and demonstrated ability to work effectively across all functions and levels of the organization. Strong analytical and problem solving skills
- Strategic thinker with an understanding of the CPG industry
- Detail oriented with demonstrated ability to effectively manage complexity, and work within a fast paced, dynamic environment
- Bilingualism ( English and French) an asset

Suitably qualified candidates should first contact their Department Manager before submitting their résumé to the undersigned.

**Closing Date: October 21, 2010**

**REFERRALS WELCOME! External Applicants should apply via [www.nestlejobs.ca](http://www.nestlejobs.ca)**

**Meagan Magill  
Human Resources**

