



POSITION VACANCY

POSITION: Customer Inventory Analyst (Confectionery Business)
BUSINESS UNIT: Supply Chain - Customer Collaboration
LOCATION: Hopewell
REPORTS TO: Customer Collaboration Manager

In this position the successful applicant will be responsible for ongoing management of the customer's replenishment strategy, focusing on service delivery and Inventory management, which also includes bad goods reduction.. Success will be measured daily & weekly using mutually agreed upon KPI targets. The Customer Inventory Analyst will liaise with all facets of the Nestlé supply chain and commercial functions in order to provide maximum Confectionery business service to the customer.

Major Responsibilities:

- Internally liaises with Sales, Customer Service, and Demand and Supply Planning and externally liaises with Customer to optimize store & DC replenishment.
- Using CPFR process & replenishment strategies, maintains the key account(s) target in stock rates, and weeks of supply.
- Identifies, creates & develops business opportunities through the use of CPFR & other decision support tools.
- Reviews, evaluates and analyzes the impact of such changes as new stores/ distribution, and new sku's in the development of the planning forecast.
- Leads account level forecast as well as a validation role on promotion forecasts for the trade customers.
- Analyzes the impact of planned promotions on planning forecasts using available data.
- Ensures inventory optimization drives all business decisions with a focus on reduction on YOY Bad Goods.
- In Depth use of the VMI-CMI technical solution, including base data management and alignment.
- Drives internal and external KPI reporting, including root cause analysis and score carding.
- Leads internal process improvement projects and participates on external replenishment process improvement projects.
- Order Processing – creates and processes co-managed orders.
- Leads change through business and trade related projects, driving transformational change and relationships build.

Qualifications

- University degree preferred in business related discipline, or equivalent combination of education and experience
- Minimum 3 years of progressive relevant experience, with a strong track record of success
- Retail customer experience in inventory replenishment or planning a definite asset
- Highly developed analytical & problem solving skills
- Advanced experience in MS Excel & PowerPoint, Access and Oracle preferred. SAP experience an asset
- Excellent communication skills (verbal and written), with demonstrated professional and confident style as it relates to customer interaction
- Self motivated with strong teamwork skills, and focus on building strong internal and external business relationships
- Ability to operate effectively in a fast paced, dynamic business environment

Suitably qualified candidates should first contact their Department Manager before submitting their résumé to the undersigned.

The closing date for this posting is **October 12, 2010**

REFERRALS WELCOME! (External Applicants must apply via www.nestlejobs.ca, Search for Jobs)

**Meagan Magill
Human Resources**



Take down date: October 12, 2010