



May 15, 2012

POSITION VACANCY

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| POSITION | Team Lead – Financial Settlement |
| DIVISION | Finance |
| LOCATION | Hopewell (Brampton) |
| REPORTS TO | Manager, Credit and Financial Settlement |

The successful candidate will support Credit & Deduction Management of our National and Regional Customer Accounts. Responsible for *indirect* supervision of 13 personnel, working with Sales and Customer Service groups, and assisting in formulating strategies to optimize trade net working capital.

Major Responsibilities

- Manage several Regional portfolio of customers
- Drives improvement in DSO, Overdues and Deductions Management and provides insightful commentary on the positive or negative effects on results.
- Leverages Dispute Management Module and BW reporting with cross-functional team (Sales, Customer Service, and Finance) to accelerate resolution of customer claims
- Disseminates reporting to key internal stakeholders (Sales, Customer Service Finance) on Days Sales Outstanding (DSO), customer payment patterns, deduction levels, unearned cash discount and other Statistical and KPI related information.
- Supports team in providing insightful commentary into the business factors that create a positive or negative effect on results.
- Supports team in root causes analysis in order to reduce non-compliance and post audits deductions
- Educates team on gold-standard solution orientated approach towards resolving customer concerns
- Consistently educates, aligns and reinforces NCI's Terms and Conditions of Sale.
- Keeps informed of business and economic trends within the consumer packaged goods industry

Qualifications

- Post-secondary education preferably in Business or Commerce and/or enrolled in a CCP/CMA/CGA designated program.
- 3-5 years of Accounts Receivable or Finance Supervisory experience.
- Deductions Management, Sales Finance and Packaged Foods experience is an asset.
- Must be a self-starter, innovative, detail oriented, strong interpersonal, communication, analytical and organizational skills
- Proficiency using MsExcel and MsAccess
- Experience using CRM solutions and SAP
- Ability to interact effectively and professionally with all levels of management and internal/external customers.

Suitably qualified candidates should first contact their Department Manager before submitting their résumé to the undersigned. The closing date for this posting is **May 23, 2012**.

Meagan Magill – Human Resources



Take Down: May 23, 2012